DAY THREE

printing + design

Printing Options

PRINT ON DEMAND

TRADITIONAL PRINTER

Which option makes the most sense for you?

Design Ontions

| | Design of | | |
|---------------------|-----------|--|--|
| #1 Key = | | | |
| | | | |
| BINDING: | | | |
| PAPER: | | | |
| SIZE: | | | |
| COVER STYLE: | | | |
| POTENTIAL QUANTITY: | | | |
| | | | |

DAY THREE

printing + design

DESIGN PROCESS

| | | •••••• |
|---------------------|-----------------------|--------|
| IDEATION / P | POTOTYPE | |
| IDEATION / P | ROTOTTPE | |
| | | |
| | | |
| A | В | |
| DO IT YOURSELF | HIRE A DESIGNER (DFY) | |
| V1 -MASTER | PAGES | |
| V2 - FULL BUI | | |
| V3 - FINAL EDITS AN | | |
| FINAL COVE | RART | |
| | | |
| 7 | | |
| EVPORT RRINT | | |
| EXPORT PRINT F | READYFILE | |
| | | |

MASTER PAGES ARE

DAY THREE quotes





YEAR TWO:

2,000 UNITS @ \$5.50





COST: \$11,000 PROFIT: \$79,000

1,000 Units: Costs \$28,000

Costs \$7,000

Profit \$8,000

Profit \$29,000





DAY THREE

quantity

| | | 300 | 500 | 700 | 1000 | 2000 | 10,000 |
|-------|--|---------|---------|--------|--------|--------|--------|
| style | LARGE PLANNER // COIL BINDING | \$14.00 | \$10.25 | \$9.50 | \$8.00 | \$6.50 | \$6.15 |
| | LARGE PLANNER // BOOK BINDING | \$15.00 | \$10.00 | \$8.50 | \$7.00 | \$5.50 | \$4.25 |
| | MEDIUM BOOK // COIL BINDING | \$10.00 | \$7.00 | \$6.00 | \$5.25 | \$4.25 | \$4.00 |
| | MEDIUM BOOK// BOOK BINDING | \$10.25 | \$6.75 | \$5.75 | \$4.75 | \$3.75 | \$3.00 |
| | SMALL BOOK // COIL BINDING | \$5.80 | \$3.90 | \$2.75 | \$2.50 | \$2.00 | \$1.80 |
| | SMALL BOOK// BOOK BINDING W/ linen | \$5.50 | \$3.75 | \$3.00 | \$2.50 | \$2.00 | \$1.75 |
| | SEWN - PAPER COVER | \$3.25 | \$2.00 | \$1.50 | \$1.25 | \$0.75 | \$0.50 |

DAY THREE

printing + design

my first order

MY STYLE CHOICE:



COST PER UNIT(CPU):

MY FUNDING CHOICE:



REVENUE POSSIBILITY: (QUANTITY #) X (RETAIL \$) =

my dream order

MY STYLE CHOICE:

DREAM QUANTITY TO PRINT

COST PER UNIT(CPU):

MY FUNDING CHOICE:

RETAIL:

DREAM REVENUE POSSIBILITY: (QUANTITY #) X (RETAIL \$) =

PRINT YOUR THING CHALLENGE DAY THREE

HORACIOPRINTING.COM/BONUS

| Notes + Takeaways |
|--|
| |
| |
| |
| |
| |
| |
| Jay three homework! You got this! |
| Jay (hree homes. |
| You got this! |
| Question! Tell me how many you want to buy, how much it costs PER unit, and HOW you want to fund it! |
| Example: |
| My first print run will cost \$ and I will fund it via pre- order or self funding! |
| BONUS: |
| My first dream run will bring in an estimated revenue of: |
| My DREAM run will bring in an estimate rev of: |
| Estimated Revenue = (quantity X retail price) |